Search and Care
No one should fall through the cracks

48th
1972 - 2020

Forty-Eight Years of Helping Older People to Live at Home

Serving
Yorkville ● Carnegie Hill ● East Harlem
and the Greater New York City Area

Annual Report 2020
Dear Friends,

What an extraordinary year this has been for us all, due to the unprecedented challenges of the public health crisis.

Since mid-March, Search and Care has had to repurpose our team and reimagine our agency services and supports to effectively serve not only existing clients, but many new ones throughout the Greater New York City area. We invite you to read more about this on the inside back cover.

Thanks to your support, even in these uncertain times, we were able to provide comfort, reassurance and compassionate care to a record number of frail, homebound and isolated older neighbors. Our agency services remains fee-free, and after nearly 50 years and 20,000+ clients served, vulnerable older people can rest assured Search and Care will continue to be there for them, now as ever.

In deepest gratitude,

Orla Coleman
Board President

Brian C. Kravitz
Executive Director

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Orla Coleman
Board President

Brian C. Kravitz
Executive Director

The Search and Care Team
FINANCIAL REPORT

OPERATING REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board (gifts &amp; events)</td>
<td>$307,204</td>
</tr>
<tr>
<td>Friends (gifts &amp; events)</td>
<td>242,493</td>
</tr>
<tr>
<td>Foundations</td>
<td>828,820</td>
</tr>
<tr>
<td>Public Funding (NYC Department for the Aging)</td>
<td>163,055</td>
</tr>
<tr>
<td>Other Income (faith-based &amp; community support)</td>
<td>85,809</td>
</tr>
<tr>
<td>Allocated Investment Income</td>
<td>134,808</td>
</tr>
</tbody>
</table>

Total Revenue: $1,762,189
Direct Cost of Special Events and Benefits: $(71,083)

Total Operating Revenue: $1,691,106

EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$1,109,137</td>
</tr>
<tr>
<td>Administration</td>
<td>130,333</td>
</tr>
<tr>
<td>Fundraising</td>
<td>189,720</td>
</tr>
</tbody>
</table>

Total Expenses: $1,429,190

NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets, beginning of year</td>
<td>$4,668,526</td>
</tr>
<tr>
<td>Excess of operating revenue over operating expenses</td>
<td>261,916</td>
</tr>
<tr>
<td>Non-operating investment return</td>
<td>132,335</td>
</tr>
</tbody>
</table>

Change in net assets: 394,251

Net Assets, end of year: $4,668,526

INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board</td>
<td>17%</td>
</tr>
<tr>
<td>Friends</td>
<td>14%</td>
</tr>
<tr>
<td>Foundations</td>
<td>47%</td>
</tr>
<tr>
<td>Public Funding</td>
<td>9%</td>
</tr>
<tr>
<td>Other Income</td>
<td>5%</td>
</tr>
<tr>
<td>Allocated Investment Income</td>
<td>8%</td>
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</table>

EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>78%</td>
</tr>
<tr>
<td>Administration</td>
<td>9%</td>
</tr>
<tr>
<td>Fundraising (net of Event Expense)</td>
<td>13%</td>
</tr>
</tbody>
</table>

# Clients Served Yearly

<table>
<thead>
<tr>
<th>Year</th>
<th>Clients Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY12</td>
<td>706</td>
</tr>
<tr>
<td>FY13</td>
<td>727</td>
</tr>
<tr>
<td>FY14</td>
<td>816</td>
</tr>
<tr>
<td>FY15</td>
<td>859</td>
</tr>
<tr>
<td>FY16</td>
<td>918</td>
</tr>
<tr>
<td>FY17</td>
<td>1014</td>
</tr>
<tr>
<td>FY18</td>
<td>1045</td>
</tr>
<tr>
<td>FY19</td>
<td>1096</td>
</tr>
<tr>
<td>FY20</td>
<td>1165</td>
</tr>
</tbody>
</table>

Cost Spent by Agency Per Client

<table>
<thead>
<tr>
<th>Year</th>
<th>Cost Spent</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY12</td>
<td>$1,355</td>
</tr>
<tr>
<td>FY13</td>
<td>$1,322</td>
</tr>
<tr>
<td>FY14</td>
<td>$1,258</td>
</tr>
<tr>
<td>FY15</td>
<td>$1,329</td>
</tr>
<tr>
<td>FY16</td>
<td>$1,399</td>
</tr>
<tr>
<td>FY17</td>
<td>$1,362</td>
</tr>
<tr>
<td>FY18</td>
<td>$1,287</td>
</tr>
<tr>
<td>FY19</td>
<td>$1,235</td>
</tr>
<tr>
<td>FY20</td>
<td>$1,226</td>
</tr>
</tbody>
</table>
Search and Care thanks these foundations, faith-based organizations, community groups, and local legislators, for their generosity.

### Foundation Grants
- A Kinder World Foundation
- Achelis & Bodman Foundation
- Emma J. Adams Memorial Fund
- Anonymous
- The Barker Welfare Foundation
- The Theodore H. Barth Foundation, Inc.
- Vladimir & Araxia Buckhantz Foundation
- Jarvis & Constance Doctorow Family Fdn
- Jean & Louis Dreyfus Foundation
- Blanche T. Enders Charitable Trust
- The Freed Foundation
- Carl Jacobs Foundation
- Lissner Charitable Fund
- Henry & Lucy Moses Fund
- The Hyde & Watson Foundation
- Maloney Family Foundation
- The New York Community Trust
- Popular Foundation
- The Fan Fox & Leslie R. Samuels Fdn
- Saint Andrews Society – State of NY
- Scaife Family Foundation
- The Thompson Family Foundation
- Tracy Foundation
- Michael Tuch Foundation, Inc.
- Isaac H. Tuttle Fund
- The Vidda Foundation
- Washington Square Fund
- The Wasily Family Foundation
- The Harry and Jeanette Weinberg Fdn
- Zette Prize for Community Service

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Annual Benefit
October 29, 2019

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(Up to $250.00)

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SPECIAL APPEAL 2020
Spring Benefit

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The following people contributed to the Jazz in June Special Appeal:

Martha & Robert Bernstein
Neil Botwinoff
Beth Essig & Jeff Braun
Natasha & Colton Brown
Orla Coleman & Rikki Tahta
Bernadette Cruz
Vivian Diller
Gail Edwin
Melissa Epperly
Amy Farber
Miriam & Tom Farmakis
Lisa Gawronski
Judy & Jeff Gelfand
Joan Goldfield
Suzy Goldhirsch
Mary Goldschmid
Jacqueline & Robert Helpern
Richard Kadlick
Kate Karet & Jeff Levick
Barbara & Steven Kessler
Caroline & Lewis King
Brian Kravitz & Ryan Krug

Theresa Lawrence
Kathleen & Richard Levin
Susan Moore & William Ludolph
Linda Lichtman & Jeffrey Teichman
Carol & Frederick Malone
Susan Milmoe
Judy & Ned Moran
Mutual of America
Nina & Alan Myers
Rhonda Negrin
Chris & Jim Robinson
Ralph Siciliano
KC Sincerbeaux
Alice Stock
Peter Stonbely
Ceci Tripp
Linda Wintner
Jill & Carter Worth
Janet Zinberg
Kathy Ferguson & Mark Zurack

Ms. Ms. Alice Lutz
Ms. Kellie Lynch
Ms. Lee MacCallum
Mr. John MacDonald
Mr. Jordan Maka
Dr. Barbara Malley
Mr. William Malone
Mr. Eric Mandl
Ms. Romina Manenti
Mr. James Mann
Mr. Bernard Markey
Ms. Anne M. Markwood
Ms. Melissa Marovich
Ms. Kelly E. Martin
Ms. Alice E. Masiero
Ms. Lisa Bartlett & Mr. Marc Mason
Ms. Mariana Matarazzo
Mr. Glenn Matteis
Mr. Helmut D. Mayer
Mr. Gino Mbtse
Ms. Wendy McCain
Ms. Carolyn M. McCarthy
Ms. Kelsey McCarthy
Mr. Lee McConnell
Mr. Nicholas McCoy
Ms. Lane McCurley
Ms. Constance McDonald
Ms. Katharine McDonough
Mr. Kevin McGuey
Ms. Mary McGovern
Mr. William McGrath
Ms. Mary C. McLaughlin
Ms. Kyra McMahon
Mr. Gary McSharry
Ms. Glennis Melley
Ms. Nancy Meshulam
Ms. Amy Miller
Ms. Cornelia Miller
Ms. Carlene Mills
Mrs. Robert C. Milton, Jr.
Ms. Hayley Mogul
Ms. Mary Molepske
Mr. Douglas Molloy
Ms. Anna Molosky
Ms. Kyle Monagan
Mr. Niles Monica
Ms. Jung Moon
Ms. Virginia Moore
Ms. Ruth Morris
Ms. Kitty Morrissey
Mr. Chris Morton
Ms. Kay Moussa
Ms. Samantha Murray
Ms. Jenna Muscarella
Ms. Yurika Nakazono
Ms. Rhonda Negrin
Ms. Arlene Nesbitt
Mr. Anthony Neyer
Ms. Ekaterina Nezhelskaya
Ms. Laura Nizlek

* denotes current and past members of the Board
In Memory of Suzannah Chandler

The Board, Honorary Directors and Staff of Search and Care are deeply saddened by the passing of our founding Executive Director, Suzannah Chandler, who led the agency with true vision for nearly 34 years, from 1972-2006. Sue’s selfless efforts and utter dedication to the betterment of the elderly population in New York City continues to allow this vulnerable part of the community to retain their cherished independence to thrive and participate in city life to the best of their ability. Her loss is being felt by all.

Donations made in honor and loving memory of Suzannah Chandler in 2019-20:

- From Ms. Lori Benson
- From Ms. Rebecca Carel
- From Ms. Suzanne Carey
- From Ms. Tracy Chandler French
- From Ms. Margaret Diaz-Cruz
- From Ms. Carol J. Haley
- From Ms. Elizabeth Krueger
- From Mr. Brian C. Kravitz and Mr. Ryan Kruger
- From Mr. and Mrs. Paul C. Lambert
- From Moloney Family Foundation
- From Mr. and Mrs. Merz K. Peters
- From Mr. and Mrs. George E. Relyea
- From Mr. and Mrs. James F. Robinson
- From Ms. Glenn Parkinson
- From Mr. Jerry Rumain and Mr. D. Nicholas Russo
- From Mr. Marshall Shatz
- From Mr. and Mrs. Andrew Soussloff
- From Ms. Patsy Weille
- From Ms. Landon Zaki
Legacy Circle

Legacy Circle is a planned giving program that ensures Search and Care’s programs and services will serve the next generation of vulnerable older adults in need. Commitments cost nothing and can be modified at any time as circumstances change. Gifts can be structured as bequests in wills or trusts, appreciated securities, as a beneficiary of an IRA, retirement plan or life insurance policy, a charitable gift remainder trust and/or a deferred gift.

Search and Care acknowledges with appreciation these Legacy Circle members:

- Irvine D. Flinn
- Manette C. Goodman
- Ann Hall Kaplan
- Victoria C. Kess
- Brian C. Kravitz
- Katharine S. Legg
- Kathleen B. Linburn
- Marion E. Morey
- Molly O. Parkinson
- Jeanne B. Riegel
- Christine L. Robinson
- Linda Ross
- Caroline M. Tripp
- Cecil Wray

For more information about Legacy Circle, call: Brian C. Kravitz, 212-289-5300 or Kravitz@searchandcare.org.

MEMORIAL GIFTS

Gifts in memory of the following community members were received during 2019-20

- Ms. Audrey Bergensten
  - From Mr. and Mrs. John Hirsch
- Mr. Matthew Crehan
  - From Ms. Regina Kravitz
- Mrs. Frances Brenner Eisenberg and Mr. Larry Eisenberg
  - From Ms. Beth Eisenberg
  - From Ms. Dara Price
- Ms. Bianca and Ms. Chiara Falasca
  - From The Andreotti & Brusone Philanthropy Fund
  - Lamberto Andreotti
- Ms. Emma P. Hoops
  - From Dr. Roberta J. Olson
- Mrs. Margaret H. Johanson
  - From Mr. Ralph N. Johanson
- Mr. John A. Johnson
  - From Brian C. Kravitz and Mr. Ryan Kruger
- Ms. Emelda Rodriguez
  - From Millie, Aida, and Margarita
- Ms. Priscilla P. Rogerson
  - From Mr. and Mrs. Joseph A. Baroody
  - and Katelyn and Matt Baroody
- From Ms. Lisa Bartlett and Mr. Marc Mason
- From Mr. and Mrs. Christopher Pondish
- From Ms. Priscilla K. Rogerson
- Ms. Nina Surooshnikoff
  - From Prof. Gabrielle M. Verdier
  - From Mr. Jacques M. Verdier
- Mr. Robert S. Stewart
  - From Mr. and Mrs. Robert W. Stewart
- Mr. Joseph Stock
  - From Ms. Alice B. Stock
- Ms. Phyllis Westermann
  - From Ms. Barbara Ghammafthi
- Mr. Thomas Widmann
  - From Ms. Allyson Tang

HONORARY GIFTS

Gifts in honor of the following were received during 2019-20

- Ms. Elizabeth A. Smith and Mr. John P. Barrie
  - From Ms. Elizabeth Sierzega
- Mr. Neil Botwinoff
  - From Mr. Ralph A. Siciliano
- Ms. Fidelia Castillo
  - From Mr. Matthew Pana
- Ms. Orla Coleman
  - From Ms. Margot Bridger and Mr. Joseph Paul
  - From Mr. and Mrs. Richard Hurowitz
  - From Ms. Kate Karet
  - From Ms. Sarah Street
- The Rev. Matt Heyd and staff at The Church of the Heavenly Rest
  - From Ms. Jacqueline Counts
- Ms. Kate Karet
  - From Ms. Linda Gross
- Ms. Kate Karet and son, Mr. Oliver Levick
  - From Mr. and Mrs. Brett Singer
- Ms. Victoria C. Kess
  - From Mr. and Mrs. Louis A. Parks
- Ms. Billie A. King
  - From Ms. Katherine King
- Ms. Millie Gonzalez
  - From Anonymous
  - From Mr. Michael Canick
- Mr. Brian C. Kravitz and Mr. Ryan Kruger
  - From Mr. Mark I. Chinitz
- Ms. Linda Lichtman
  - From Mr. and Mrs. Tom Farmakis
- Ms. Nina S. Myers
  - From Ms. Susan D. Milmoe
  - From Dr. Anne Sumers and Dr. Elliott H. Sumers
- Ms. Joyce O’Neill
  - From Ms. Heather O’Neill-Ferrer
- Ms. Molly Parkinson
  - From Ms. Edes Gilbert
- Ms. Christine L. Robinson
  - From Dr. Valerie A. Brackett and Mr. Nikolaos D. Monayios
- Ms. Dorothy E. Scarborough
  - From Ms. Joyce Brennan
  - From Ms. Liza Herron
- Search and Care Employees’ Effort During Covid-19
  - From Mr. Brian C. Kravitz
- Ms. Bree Sterne
  - From Mr. Michael Dober
- Ms. Robin Strashun
  - From Ms. Florence Long
  - From Mr. Howard Sperber
- Ms. Caroline M. Tripp
  - From Mr. and Mrs. Andrew H. Marks

ESTATE GIFTS

Estate of Ms. Theresa Thompson

Note: Search and Care strives to accurately recognize those who have contributed so generously to our agency in 2020. We apologize if we inadvertently omitted or misspelled names. Please advise Tegan Rein at sandc@searchandcare.org of any errors, so that we may correct our records.
Search and Care clients often describe our home visits as a highlight of their week. But when the public health crisis necessitated sheltering in place (essential for older adults), it became apparent our agency had to quickly reimagine our care, and repurpose our team.

Almost overnight, Search and Care transitioned to primarily telephonic and online services and supports to safeguard our clients’ ability to still age independently in their cherished homes and familiar communities.

Initial Outreach: In our first weeks operating remotely, our Social Workers and Care Managers sought to assess safety and security, urgent needs and challenges, and the impact of the pandemic on our clients’ medical and mental health status.

NEW “Emergency Grocery, Sanitary, Pet Upkeep”: With support from New York Community Trust, Robin Hood Foundation, and others, Search and Care continues to offer free emergency shopping. Four team members established a network of reliable suppliers and already 500 financially and physically compromised older adults have benefited—receiving food supplies (fresh produce, meats, fish, dairy, canned goods), household staples, nutritional supplements, sanitizers, disinfectants, pet food and upkeep items, and more.

Upgraded Groups: Enrichment and therapeutic groups are in full swing. Daily telephonic and virtual groups include Medical Rap, Tea and Creativity, Newsroom, Self-Advocacy, Computer Games, Technology Tutorials, Meditation Mondays, Music & Melody, VocalEase, Saturday Pet Pro Workshops, Amigos Virtuales, and more. Our goal is to offer support and camaraderie, while reducing isolation and loneliness.

NEW Mental Health Service: “Talkin’ it Out” provide clients access to our bilingual Social Workers. 30-45 minute chats offer clients our undivided attention, normalize concerns, instill confidence, build strength and resiliency, and offer resources and referrals.

Continued Financial Supports: Acting as our clients’ representative payee, we oversee clients’ finances, take in their Social Security and pensions, pay their bills, and home-deliver weekly cash to avoid exploitation and scams. All this, while practicing proper safety and social distancing protocols.

Enhanced Technology Tutelage: “Silver Circles” enables clients to use technology to communicate with family, friends, physicians and others via email, FaceTime, Zoom, and social media. No tablet—no problem! We offer a free tablet lending library (with data plans) for our more financially constrained clients. A new “Kindling Communities” initiative makes it easier to enjoy our virtual groups, curl up with a book or compete in a Wordscapes tournament.

Telephonic Check-in and Monitoring: Targeting lapsed clients and community referrals (faith, civic, healthcare, housing), we provide ongoing reassurance, support and a voice that says “I care.”

Client Impact Coordinator: Our MPA with 30 years of experience asking and listening to client feedback via telephonic interviews, focus groups, and a new Client Advisory Committee – is helping improve our evaluation and effectiveness.

Conclusion: Search and Care’s nearly 50-year principles of compassionate, comprehensive care guide our work today. Whether provided directly in clients’ homes, telephonically, or virtually, our agency strives to be deeply empathic, intuitive, respectful, responsive, and results-oriented. Every Search and Care client is treated as we would our own family. Nothing less.

Undoubtedly, no agency can claim they haven’t been disrupted by the 2020 public health crisis. Search and Care is no different. Being nearly 90% privately funded enables us to be agile and adapt to unforeseen challenges. Our interdisciplinary, multicultural team (25) are dedicated to maintaining our clients’ health, safety, quality of life and peace of mind.
Who We Are

Established in 1972, Search and Care seeks out older people who are increasingly vulnerable, homebound, have few supports, and live on modest means.

Providing fee-free care, Search and Care helps clients manage life's daily activities and access essential services to ensure they can safely age in the comfort and familiarity of their own homes.

Since Search and Care’s founding nearly 50 years ago, we have served more than 20,000 older New Yorkers.

Search and Care is a non-sectarian, 501(c)(3) not-for-profit registered in the state of New York, which serves any older person, regardless of gender, race, religion, creed or economic capabilities.

How You Can Help

Identify — contact us about any older person who needs help.

Volunteer — assist with telephonic check-in and friendly visiting, shopping and errands, pet upkeep, and chaperoned strolls.

Kindly Contribute — your generosity supports the many programs and services we offer that help vulnerable older people remain safely independent.